

SEC Mail Processing Section

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UNITEDSTATES
SECURITIES AND EXCHANGE COMPASSION DC
Washington, D.C. 20549

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FORM X-17A-5
PART III

SEC FILE NUMBER
8- 456 7/

# FACING PAGE Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	1/1/2008	AND ENDING 12	/31/2008
	MM/DD/YY	_	MM/DD/YY
A. RE	GISTRANT IDENTIFICA	ATION	
NAME OF BROKER-DEALER: Diversif	ied Investors Securi	ties Corporation	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BU	SINESS: (Do not use P.O. Box	No.)	FIRM I.D. NO.
4 Manhattanville Roa	ıd <u>·</u>		
	(No. and Street)		
Purchase	NY	1(	0577
(City)	(State)	(Zip	Code) 🤒
NAME AND TELEPHONE NUMBER OF P Enna M. Calvi, Financ	ERSON TO CONTACT IN REC	GARD TO THIS REPOR	RT 14) 697-8852
	·	ıA)	ea Code – Telephone Number
B. ACC	OUNTANT IDENTIFICA	ATION	· •
INDEPENDENT PUBLIC ACCOUNTANT	whose opinion is contained in th	nis Report*	,
PricewaterhouseCooper	s LLP		<u>.</u>
	(Name - if individual, state last, first,	middle name)	
300 Madison Avenue	New York	NY	10017
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:		nn o	VECCED.
Certified Public Accountant	•	PROC	ESSED
Public Accountant		APR 03 2009	
☐ Accountant not resident in Unit	ed States or any of its possession	ons. THOMSO	N REUTERS
	FOR OFFICIAL USE ONL	Υ	
			<u>.</u>

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240 17a-5(e)(2)



### OATH OR AFFIRMATION

I, Enna M. Calvi	, swear (or affirm) that, to the best of
my knowledge and belief the accompanying financial s	tatement and supporting schedules pertaining to the firm of
Diversified Investors Securities Co	prporation , as
of December 31	2008 are true and correct. I further swear (or affirm) that
	pal officer or director has any proprietary interest in any account
classified solely as that of a customer, except as follows	S.
	·
•	
	Line M. Oli.
	Signature
	· ·
	Financial Principal
	Title
\\ v //	
MILL	
Notary Public	JAMES P. LARKIN
	Notary Public, State of New York Notary Public, \$124.5058658 Registration #02LA5058658
This report ** contains (check all applicable boxes):	Registration County
(a) Facing Page.	Qualified in Nassau Courts Commission Expires April 15, 2010
(b) Statement of Financial Condition. (c) Statement of Income (Loss).	Committee
(c) Statement of Income (Loss).  (d) Statement of Changes in Financial Condition.	•
(d) Statement of Changes in Pinancial Condition.	or Partners' or Sole Proprietors' Capital.:
(f) Statement of Changes in Stockholders Equity	ed to Claims of Creditors.
(g) Computation of Net Capital.	· ·
(g) Computation of Net Capital.  (h) Computation for Determination of Reserve Req	unirements Pursuant to Rule 15c3-3.
	rol Requirements Under Rule 15c3-3
(i) Information Relating to the Possession or Conti	ation of the Computation of Net Capital Under Rule 15c3-1 and the
(j) A Reconciliation, including appropriate explaina	Requirements Under Exhibit A of Rule 15c3-3.
Computation for Determination of the Reserve	dited Statements of Financial Condition with respect to methods of
(k) A Reconciliation between the audited and unau consolidation.	uncu statements of a municular condition with respect to mount as
(I) An Oath or Affirmation.	
(m) A copy of the SIPC Supplemental Report.	und to exist or found to have existed since the date of the previous audit.
(n) A report describing any material madequactes to	und to exist of realid to have existed since and are all the provided and
**For conditions of confidential treatment of certain po	ortions of this filing, see section 240.17a-5(e)(3).

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Washington, DC 110

### **Diversified Investors** Securities Corp. Statement of Financial Condition

December 31, 2008

# Diversified Investors Securities Corp. Index

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PricewaterhouseCoopers LLP
PricewaterhouseCoopers Center
300 Madison Avenue
New York NY 10017
Telephone (646) 471 3000
Facsimile (813) 286 6000

### Report of Independent Auditors

To the Board of Directors and Stockholder of Diversified Investors Securities Corporation

Grandespinaccooper LCD

In our opinion, the accompanying statement of financial condition presents fairly, in all material respects, the financial position of Diversified Investors Securities Corporation (the "Company") at December 31, 2008 in conformity with accounting principles generally accepted in the United States of America. This financial statement is the responsibility of the Company's management. Our responsibility is to express an opinion on this financial statement based on our audit. We conducted our audit of this statement in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statement is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statement, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

February 24, 2009

### Diversified Investors Securities Corp. Statement of Financial Condition

December 31, 2008

Assets Cash Commissions and concessions receivable Other assets	\$ 2,726,624 7,231,890 223,841
Total assets	\$ 10,182,355
Liabilities and Stockholder's Equity Liabilities Marketing and distribution expenses payable Due to affiliates, net Accrued expenses Total liabilities	\$ 264,899 6,911,259 30,000 7,206,158
Stockholder's equity Common stock - \$1 par value, 1,000 shares authorized, issued and outstanding Additional paid-in capital Accumulated deficit Total stockholder's equity Total liabilities and stockholder's equity	1,000 6,394,463 (3,419,266) 2,976,197 \$ 10,182,355

### Diversified Investors Securities Corp. Notes to Statement of Financial Condition December 31, 2008

#### 1. Organization

Diversified Investors Securities Corp. (the "Company"), a wholly-owned subsidiary of Diversified Investment Advisors, Inc. ("Diversified" or the "Parent"), an indirect wholly-owned subsidiary of AEGON USA LLC ("AEGON"), is a registered broker-dealer pursuant to the Securities Exchange Act of 1934 and a member of FINRA. The Company offer shares of mutual funds and variable annuity contracts to Diversified's retirement plan customers.

#### 2. Summary of Significant Accounting Policies

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements. Actual results could differ from those estimates.

The Company recognizes concessions on an accrual basis. The Company has entered into distribution and service agreements with various mutual fund groups whereby it may receive 12b-1 or other shareholder servicing fees for the placement and retention of assets in such mutual funds. One of these mutual fund groups is advised by Transamerica Asset Group Management, Inc. and distributed by Transamerica Capital, Inc., both AEGON affiliates. The Company has entered into an agreement with Diversified to periodically pay the amount equal to 12b-1 and other shareholder servicing fees as reimbursement for certain marketing and distribution expenses paid by Diversified on behalf of the Company. The amount paid is directly related to the amount received. As of December 31, 2008, \$1,766,990 of 12b-1 fees and \$5,200,000 of revenue sharing fees are included in commissions and concessions received and due to affiliates, net.

As of December 31, 2008,\$ 264,899 was included in commissions and concessions receivable and marketing and distribution expenses payable.

The fair value of financial assets and liabilities, consisting primarily of receivables and payables relating to commissions, are considered to approximate the carrying value due to the short-term nature of the financial instruments.

#### 3. Related Party Transactions

Due to affiliates, net in the amount of \$6,911,259 relates to amounts due to AEGON and Diversified for services provided to the Company for corporate and distribution expenses paid on the Company's behalf, partially offset by tax receivables.

Activities of the Company are substantially governed by AEGON who provides ongoing administrative and financial support. Therefore, the Company's financial condition and results of operations may not necessarily be indicative of those which would have resulted if the Company had been operating as an unaffiliated Company.

#### 4. Regulatory Requirements

The Company is subject to the Securities and Exchange Commission's Uniform Net Capital Rule (Rule 15c3-1) which requires the maintenance of minimum net capital and requires that aggregate indebtedness shall not exceed 15 times net capital or \$5,000, whichever is greater. Rule 15c3-1 also provides that equity capital may not be drawn or cash dividends paid if the resulting net capital ratio would exceed 10 to 1. As of December 31, 2008, the Company's net capital was \$2,696,625 which exceeds the net capital requirement of \$480,410 by \$2,216,215 and its ratio of aggregate indebtedness to net capital was 2.67 to 1.

# Diversified Investors Securities Corp. Notes to Statement of Financial Condition December 31, 2008

The Company is exempt from the provisions of Rule 15c3-3 under the Securities Exchange Act of 1934 under paragraph (k)(1) thereof because transactions are limited to agency trades of registered securities of registered investment companies and no customer funds or securities are held.

#### 5. Concentrations of Credit Risk

The Company's cash is held at a major regional U.S. bank.

#### 6. Income Taxes

The Company is included in the consolidated U.S. Federal income tax return of AEGON, and files separate state and local returns. In accordance with an agreement between AEGON and the Company, U.S. Federal income tax expense is allocated to the Company based on consolidated tax filings. The Company will be reimbursed by AEGON for the utilization of its U.S. Federal net operating loss to the extent such benefits are used in the consolidated tax return. For state and local taxes, temporary differences related to the Company's tax loss carryforwards have been fully reserved. Minimum state and local taxes were recorded.

Tax assets and liabilities resulting from the income tax allocations are settled through in an intercompany account due to affiliates, net.

The Company has analyzed all material tax positions under the provisions of FASB Interpretation No. 48 and has determined that there are no tax benefits that should not be recognized as of January 1, 2007, December 31, 2007, and December 31, 2008. There are no unrecognized tax benefits that would affect the effective tax rates. It is not anticipated that the total amounts of unrecognized tax benefits will significantly increase within 12 months of the reporting date.

#### 7. Indemnifications

In the normal course of business, the Company enters into contracts that contain a variety of representations which provide general indemnifications. The Company's maximum exposure under these arrangements is unknown as this would involve future claims that may be made against the Company that have not yet occurred. However, based on experience, the Company expects the risk of loss to be remote.

